



Risk Matters, so Does Trust: Maturity, Agility, Risk & Trust

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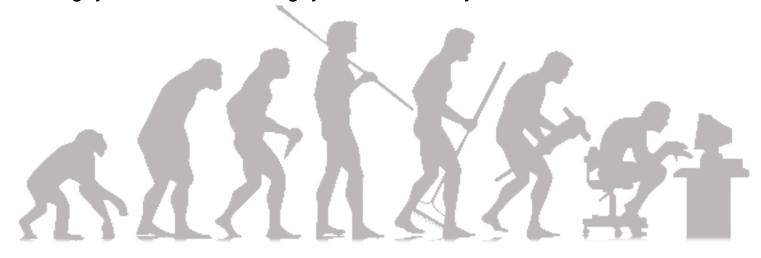
My Journey



Hacker/Researcher > Consultant > Policy Scribe > Architect > Risk Manager > CSO
 >Trusted Advisor

or

From the guy that said no to the guy that facilitates yes



- 31/2 years as Security & Compliance Director for fortune 50 company
- Currently US&C Security & Mobility Portfolio Manager





Outsourcing, Partnering and Transformation





Evolution Outsourcing, Partnering and Transformation **Next Stage Cloud Based** Internally Cost Externally Managed Managed Services and Center Applications **Estates** Estate Disparate · Splintered cultures · Dedicated & owned

Operations

Technology

Organization

Multiple groups

Multiple vendorsDecentralized

Dedicated resources

Governance

· Business specific



	Evolution			
		Outsourcing, Partnering and Transformation		
			Next Stage	
	Internally Managed Estates	Cost Center	Externally Managed Estate	Cloud Based Services and Applications
Organization	DisparateSplintered cultures	Internal customersUnified culture		
Technology	Dedicated & ownedMultiple vendorsDecentralized	Dedicated & ownedRationalized vendorsCentralized		
Operations	Multiple groupsDedicated resources	Centrally managed resources		
Governance	Business specific	Consolidated process, policy, finance and audit teams		



Outsourcing, Partnering and Transformation

Next Stage

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	Internally Managed Estates	Cost Center	Externally Managed Estate	Cloud Based Services and Applications
Organization	DisparateSplintered cultures	Internal customersUnified culture	Defines & aligns business requirements	
Technology	Dedicated & ownedMultiple vendorsDecentralized	Dedicated & ownedRationalized vendorsCentralized	Dedicated & ownedLegacy & sharedVendor agnosticCentralized	
Operations	Multiple groupsDedicated resources	Centrally managed resources	Centrally managed oversight	
Governance	Business specific	 Consolidated process, policy, finance and audit teams 	 Dedicated process, policy, finance and audit teams 	



Evolution

Outsourcing, Partnering and Transformation

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Operations	Multiple groupsDedicated resources	Centrally managed resources	Centrally managed oversight	DashboardsSLA'sEscalation
Governance	Business specific	 Consolidated process, policy, finance and audit teams 	 Dedicated process, policy, finance and audit teams 	Mature & holisticRisk/reward awareAgile

Exploiting Opportunities



How do you make the transition?

Organization

- Risk Tolerance
- Maturity Level
- Culture Change





Operations

- Key Performance Indicators
- Escalation Paths
- Roles & Responsibilities

Technology

- Architecture
- User Experience
- Application & Service





Governance

- Business Objectives
- Effective Forums
- Policy Change
- ITIL Practices

The Governance, Risk & Compliance Challenge



Adapt to evolving security threats (Ops)

- Network boundaries are less defined as access adapts to meet changing business needs
- External attacks continue to become more sophisticated and change faster
- External attacks are targeted and financially motivated
- Threats from inside the organization are growing

Comply with growing regulation (Audit)

- Continued market vertical regulations such as Basel II, SOX, HIPAA, SEC, PCI DSS
- Increased growth and evolution of regulation
- Local data protection laws place a greater focus on data security

Control or reduce their costs (Business)

- Increasing scarcity and growing cost of retaining IT security talent
- Security budgets are now subject to same rigour as other IT spend
- Solutions need to be flexible to adapt to changing threats without needing to be replaced
- Rationalize solutions and suppliers to reduce costs
- Integrate security management across their company to reduce costs and get the most out of what they've got
- Volatile Cost of Compliance (TCO)

Governance, Risk & Compliance Benefits



- Facilitates: Agile and effective governance
- Drives: Holistic Risk Management
- Creates: Audit Ready Enterprises
- Identifies: Redundant Cost Elements
- Supports: Rapid Deployment Regardless of Maturity Level
- Fosters: A Cost Effective and Business Reasonable Approach
- Provides: Measurable Business Value

Exploiting GRC Opportunities:

- Alignment
- Effective Forums
- Measured Policy Change
- Consider ITIL



Tools of The Trade







Compensating Controls

- Confidence = Control + Trust
- Contractual Langue
- Service Credits
- Risk Reward Parity

Agile & Effective Governance

- Business Objectives
- Develop Effective Forums
- Drive Measured Policy Change
- Adopt ITIL Practices
- Discipline & Consistency

Tools of The Trade



ame.

ssword:

Rapid Risk Assessment

- Rapid, Relevant & Repeatable
- Answers A Specific Question

Trust Management Metrics

- Confidence = Control + Trust
 - Transparency
 - Previous Experience
 - Mutually Assured Destruction/Success

"You have to trust someone!"

Bruce Schneier

Trust Definition:



RFC 2828

 "Trust [...] Information system usage: The extent to which someone who relies on a system can have confidence that the system meets its specifications, i.e., that the system does what it claims to do and does not perform unwanted functions."

- http://www.ietf.org/rfc/rfc2828.txt
- trust = system[s] perform[s] as expected



Trust Definition:



"Trust (or, symmetrically, distrust) is a particular level of the **subjective probability** with which an agent assesses that another agent or group of agents will perform a particular action, both before he can monitor such action (or independently of his capacity ever to be able to monitor it) and in a context in which it affects his own action."

Diego Gambetta, "Can we trust trust?" 1988



Trust Management Methodology



ISECOM - http://www.isecom.org/

(Disclaimer: I became a CTA last year)





What is Trust Analysis?

- The use of logic and reason to make a trust decision
- It is a new practice originally developed to explore operational trust
- Identifies 10 trust properties

ISECOM Trust Properties



- Size: "How many trust subjects are there?"
- Symmetry: "What are the vectors of the trust?"
- Transparency: "How much do we know about them?"
- Consistency: "What happened in the past?"
- Integrity: "How is change communicated?"
- Value of Reward: "What do we gain?"
- Components: "What are your resource dependencies?"
- Porosity: "How much separation between the subject and environment exists?"
- Control* and Offsets*

Dr. Piotr Cofta: Trust Governance & TERM



- Literally wrote the book(s) on Trust
- Recently launched http://trust-governance.com/
- Collaborating on the development of Trust Enhanced Risk Management (TERM)
- TERM can be introduced gradually, as it is backward-compatible with existing risk management methodologies



"With trust, companies can enjoy 10% increase in profit margin or 40% cost savings...

> ...Without trust, technology has no business value."

> > Dr. Piotr Cofta

Benefits of Adopting TERM



 Trust is considered a good thing because it reduces the cost to maintain security and controls

- How can TERM help us?
 - Create a relative Trust Score to answer a specific business question and rank entities accordingly
 - Define Trust Score thresholds for certain operational functions
 - Seek compensating controls to treat specific risk where trust does not exist.
 - Examples: MPLS & RSA Seed Escrow

"Security exists to facilitate trust.
Trust is the goal, and security is how we enable it."

Bruce Schneier

Tools, Tools, Tools!!!



- 5 Practical Tools (work in progress) http://trust-governance.com/?page_id=668
 - TERM (Trust Enhanced Risk Management)
 - Trust Compass
 - Trust Journey
 - Trust-O-Meter
 - TMM (Trust Maturity Model)

Trust-O-Meter

- Rapidly assesses the Trustworthiness of a partner
- 9 Dimensions: Competence, Integrity, Benevolence, Understanding, Interest, Encapsulation, Obedience, Reputation & Continuity
- Can be used to define Trust Score thresholds for certain operational functions

Trust-O-Meter



 Facilitated sessions: Decision Support Tool, Due Diligence and Organizational Governance

A	В	С	the highest of A, B and C	X
D	E	F	the highest of D, E and F	Y
G	Н	I	the highest of G, H and I	Z

score: P+Q*0.7+R*0.3

P: highest of X, Y Z

Q: medium of X, Y, Z

R: lowest of X, Y, Z

score

• Use relative scores to determine which partners are more Trustworthy than others or if Trust gaps are unacceptable and require compensating controls.



The "Clouds" are gathering and security professionals are uniquely positioned to facilitate the future.

"Carpe diem"

- Know where you are on the maturity continuum
- Speak the language business understands
- Communicate risk & reward in effective forums
- Treat risk creatively and understand how, why and who you trust



Thank you



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